

HGST Helium-filled Drives Take **Netflix**® Capacity and TCO to New Heights

Challenge

Accommodate unprecedented data growth of the Netflix video streaming service.

Solution

HGST 6TB Ultrastar® He6 3.5-inch HelioSeal® platform enterprise hard disk drives (HDDs) allow higher densities in massive scale-out environments, reducing storage appliance footprints and driving down total ownership costs.

The way people consume video-based content has changed dramatically over recent years. At the forefront of this evolution is Netflix, today's undisputed video-streaming service leader. It's difficult to find a current-generation TV, gaming console or digital streaming device this isn't "Netflix-ready."

Benefits

Upgrading to the world's highest-capacity 6TB hard drives and the industry's first hermetically sealed helium-filled HDDs provided a 50-percent capacity gain while reducing energy needed by 23 percent, saving Netflix 90W per appliance. In addition, Netflix was able to reduce cooling costs thanks to HDDs that run 4-5°C cooler than traditional air-filled 4TB HDDs.



Netflix Corporate Headquarters

The company has experienced remarkable growth since launching its video-streaming service in 2007. Based on recent expansion efforts, there seems to be no end in sight to consumers' growing appetites for on-demand video. Consider these stats:

- Netflix serves over one-billion hours per month of movies and TV shows, streaming them to more than 48 million viewers in 41 countries.
- The company has differentiated itself from competitive offerings with high-quality exclusive content, such as *Arrested Development*, *House of Cards* and *Orange Is the New Black*.
- During prime time, Netflix is estimated to consume one-third of consumer-based Internet traffic.

So how does Netflix continue to fuel its rocket-like growth trajectory? The company has built out its own content delivery network to ensure it can meet customer needs and expectations for a quality entertainment experience.

According to David Fullagar, director of content delivery architecture at Netflix, his company faces unique technological challenges. "Allowing people to watch what they'd like to watch, when they'd like to watch it, on essentially any connected device has proven to be a big hit with consumers," he said. "We serve up incredible amounts of data at any time of day and we continue to push the envelope. Today, the best quality video, including Ultra HD 4K, is only available through the internet where Netflix is the innovation leader. This digital content must be ready for delivery, on-demand, to more than 48 million Netflix customers, placing incredible pressure on the content delivery infrastructure."

In 2011, Netflix was using the three largest third-party content delivery networks and was a large consumer of each of those services. "We decided to build our own infrastructure and maintain a direct relationship with those ISPs to help solve their issues of scaling our traffic," said Fullagar.

Taking the World by Storm: Natural Disasters and the Global Supply Chain

Streaming a petabyte of video content to millions of users around the world requires highly specialized equipment. Netflix began custom-designing its own specialized Open Connect content delivery hardware to handle its massive streaming demands. As the company undertook this ambitious effort, Mother Nature had other plans.

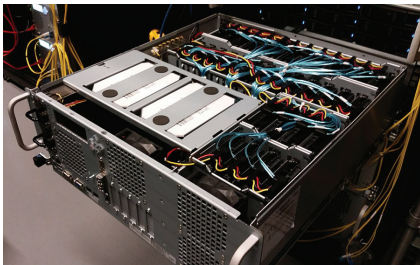
The interdependence of the global supply chains and the resolve of storage companies and customers was tested as never before in the aftermath of the powerful earthquake and tsunami off the east coast of Japan in March 2011, followed by severe flash flooding in Thailand in November that same year. These disasters left interdependent supply chains broken as many HDD providers' just-in-time delivery models seized up when memory component manufacturing and deliveries were disrupted.

However, unlike many of its competitors, HGST had chosen to build inventory buffers as a response to rapid changes in market demand. "The flooding caused significant supply chain issues in the market," recalled Fullagar. "We began working directly with HGST to shore up confidence with our storage supply chain and have maintained a good relationship with them ever since."

The Netflix team began designing and building the highest-capacity video streaming appliances possible using HGST 3TB Ultrastar hard drives. As 4TB Ultrastar drives became available, Netflix quickly embraced them, instantly increasing capacity by 33 percent. In the meantime, HGST worked with suppliers and employees in affected countries to help restore their livelihood and bring production facilities online.

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David Fullagar,
director of content delivery architecture, Netflix



Each custom-designed Netflix video streaming appliance uses 36 6TB HGST Ultrastar He6 drives in a Sanmina chassis.



The Ultrastar He6: A New Milestone in Storage Innovation

On November 4, 2013, HGST took HDD capacity and TCO to a new level by launching its revolutionary Ultrastar He6 HelioSeal-drive storage platform. This engineering breakthrough was the first HDD technology to increase capacity while lowering both power consumption and drive temperature at the same time, and in a standard 3.5-inch HDD footprint. As a result, it offers today’s best watt-per-TB, TB-per-system weight, and TB-per-square foot.

The HGST Ultrastar He6 drive is hermetically sealed using HGST’s patented HelioSeal technology platform. At one-seventh the density of air, helium dramatically reduces the turbulence caused by the spinning disk, cuts power consumption and lowers temperature within the disk drive.

Thanks to a close working relationship with HGST, Netflix began testing the HGST Ultrastar He6 drives in October 2013 — several weeks prior to the product launch and general product availability. During a six-week trial, Fullagar and his team validated the performance, reliability and power-efficiency claims of the helium-filled drives, then quickly began buying the He6 drives in volume.

Taking Performance and Value to the Next Level

“We’ve been very happy with HGST drives,” Fullagar stated. “In fact, the only reason we moved from the 3TB to the 4TB drives, and now to the 6TB Helium drives, is because HGST is a capacity leader and continues to deliver greater value in terms of TCO.” Compared to a 3.5-inch, five-platter, air-filled 4TB drive, HGST’s seven-platter Ultrastar 3.5-inch He6 Helium drives deliver the following advantages:

- Lowest power consumption with best watts-per-TB
- 6TB capacity, providing lowest TCO on the market
 - 23 percent lower idle power per drive
 - 49 percent reduction in watts-per-TB
- Best density footprint in a standard 3.5-inch form factor
 - 50-percent higher capacity
- Lighter weight than a standard five-disk 3.5-inch drive
 - 50g lighter, even with two more disks
 - 38 percent lower weight-per-TB

“Because of the nature of our on-demand streaming service, storage consumes more than two-thirds of our power budget,” Fullagar said.

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Reliability Is No Longer an Issue

In addition to storage density, space and power efficiency, the Netflix Open Connect delivery platform places a premium on reliability. “Hard drives and cooling fans are the only mechanical components in our systems,” Fullagar stated. “Having high reliability in the hard drive means there are fewer failures we need to deal with. This reliability is very important to us because we don’t plan to do any field maintenance on our servers.”

How does Fullagar sum up his relationship with HGST? “We continue to receive excellent technical, sales and logistical support from HGST,” he said. “When you get to our scale and level of technical maturity, this level of support and collaborative relationship becomes essential.”

For more information on the many ways to implement helium-filled HDDs in your environment, visit HGST online at www.HGST.com.